## Taiflex Scientific Co., Ltd.

2016 - Q4 Result





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## **4Q16 Finance Highlights**

| NTD('million)                    | Actual | QoQ       | YoY       |
|----------------------------------|--------|-----------|-----------|
| Consolidated Revenue             | 2,938  | 20.4%     | 1.0%      |
| Electronic Materials             | 1,836  | (4.0%)    | 22.9%     |
| PV Back sheet                    | 1,060  | 101.6%    | (24.8%)   |
| Consolidated<br>Gross Margin     | 18.1%  | 0.1 ppt   | (2.0 ppt) |
| Consolidated<br>Operating Profit | 8.7%   | (1.0 ppt) | (1.3 ppt) |
| Net Profit                       | 190    | 38.1%     | 46.1%     |
| EPS(NTD dollars)                 | 0.89   | 32.8%     | 39.1%     |

TAIFLEX

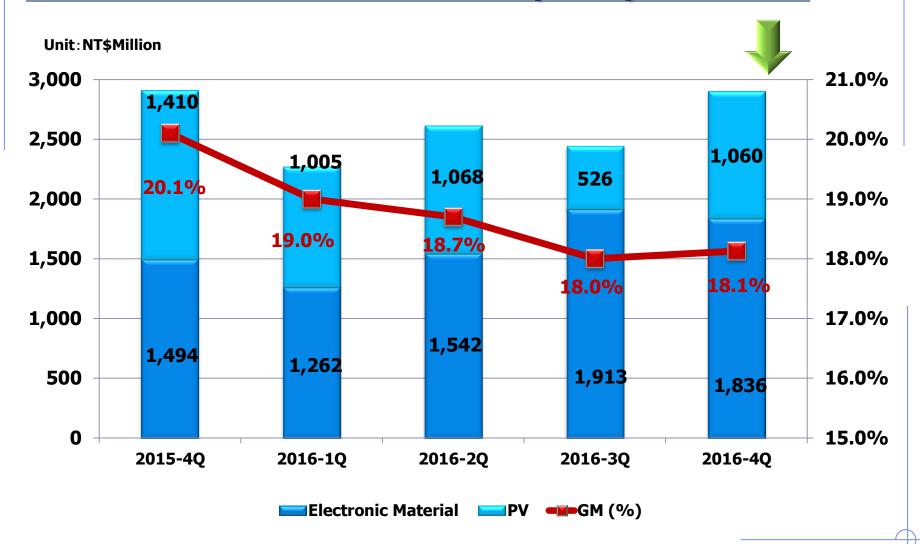
## 2016 Finance Highlights

| NTD('million)                 | Actual | YoY       |  |
|-------------------------------|--------|-----------|--|
| Consolidated Revenue          | 10,284 | 0.2%      |  |
| Electronic Materials          | 6,553  | 15.3%     |  |
| PV Back sheet                 | 3,659  | (18.5%)   |  |
| Consolidated Gross Margin     | 18.4%  | (2.6 ppt) |  |
| Consolidated Operating Profit | 9.3%   | (0.9 ppt) |  |
| Net Profit                    | 580    | (20.6%)   |  |
| EPS(NTD dollars)              | 2.81   | (20.6%)   |  |

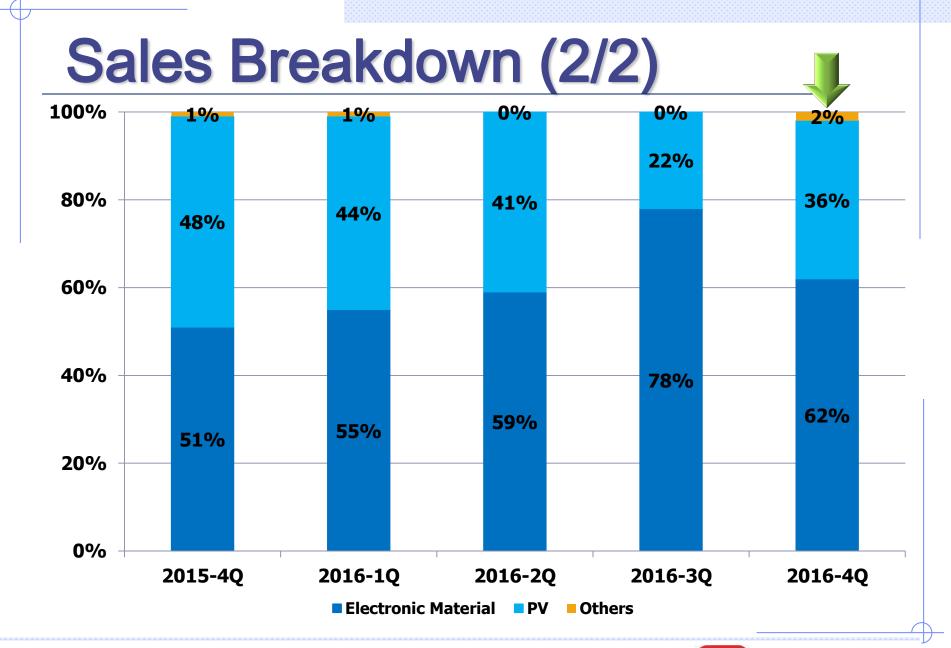
NOTE: Financial amount of 2016 were audited by CPA



## Sales Breakdown (1/2)









## Consolidated IS – by Quarterly

| NTD ('million)    | 2015-4Q | 2016-1Q | 2016-2Q | 2016-3Q | 2016-4Q | QoQ   | YoY     |
|-------------------|---------|---------|---------|---------|---------|-------|---------|
| Net Revenue       | 2,909   | 2,283   | 2,622   | 2,440   | 2,938   | 20.4% | 1.0%    |
| Gross Margin      | 586     | 433     | 490     | 440     | 533     | 21.1% | (9.1%)  |
| Operating Expense | 292     | 216     | 249     | 201     | 276     | 37.3% | (5.7%)  |
| Operating Profit  | 294     | 217     | 241     | 239     | 257     | 7.6%  | (12.5%) |
| Profit before tax | 157     | 152     | 160     | 151     | 220     | 45.9% | 40.0%   |
| Net Profit        | 130     | 121     | 132     | 137     | 190     | 38.1% | 46.1%   |
| EPS (NTD dollars) | 0.64    | 0.60    | 0.65    | 0.67    | 0.89    | 32.8% | 39.1%   |

NOTE: Financial amount of 4Q16 were audited by CPA.



### **Consolidated Income Statement**

| NTD('million)     | 2013   | 2014   | 2015   | 2016   | YoY     |
|-------------------|--------|--------|--------|--------|---------|
| Net Revenue       | 10,138 | 10,128 | 10,268 | 10,284 | 0.2%    |
| Gross Margin      | 2,169  | 2,256  | 2,165  | 1,896  | (12.4%) |
| Operating Expense | 1,057  | 1,247  | 1,116  | 941    | (15.7%) |
| Operating Profit  | 1,112  | 1,009  | 1,049  | 955    | (9.0%)  |
| Profit before tax | 1,279  | 1,107  | 867    | 683    | (21.2%) |
| Net Profit        | 1,005  | 882    | 730    | 580    | (20.5%) |
| EPS (dollars)     | 4.96   | 4.32   | 3.54   | 2.81   | (20.6%) |

NOTE: Financial amount of 2016 were audited by CPA.



#### Non-operating income and expenses

| NTD('million)   | 2015  | 2016  |
|---|-------|-------|
| Net foreign exchange gain (loss)  | (112) | (217) |
| Other income  | 45    | 25    |
| Gain (loss) of financial assets (liabilities)<br>at fair value through profit or loss | 6     | 26    |
| Other gains and losses  | (52)  | (13)  |
| Finance costs   | (69)  | (92)  |
| Total Non-operating income and expenses   | (182) | (271) |

NOTE: Financial amount of 2016 were audited by CPA.



#### **Consolidated Balance Sheet**

| NTD('million)       | 2013   | 2014   | 2015   | 2016   |
|---------------------|--------|--------|--------|--------|
| Cash                | 3,529  | 3,406  | 2,729  | 2,982  |
| Accounts Receivable | 4,191  | 4,684  | 4,506  | 4,341  |
| Inventories         | 957    | 926    | 1,116  | 1,132  |
| Total Assets        | 11,595 | 12,183 | 11,879 | 11,798 |
| Short-term Loans    | 1,051  | 1,219  | 881    | 940    |
| Accounts Payable    | 2,071  | 2,430  | 2,578  | 2,872  |
| Current Liabilities | 3,282  | 3,837  | 3,866  | 3,939  |
| Total Liability     | 5,191  | 5,427  | 5,060  | 5,032  |
| Total Equity        | 6,404  | 6,756  | 6,819  | 6,766  |

NOTE: Financial amount of 4Q16 were audited by CPA.



#### Statement of Cash Flows

| NTD('million)   | 2013    | 2014  | 2015    | 2016  |
|---|---------|-------|---------|-------|
| Depreciation and Amortization Expenses                  | 256     | 282   | 304     | 302   |
| Decrease (Increase) in Inventories                      | 40      | 36    | (122)   | (29)  |
| Decrease (Increase) in Receivables                      | (1,255) | (830) | 81      | 465   |
| Increase (Decrease) in Payables                         | 613     | 386   | 82      | 318   |
| Net Cash Generated by<br>Operating Activities           |         | 1,009 | 971     | 1,496 |
| Capital Expenditures                                    | (458)   | (308) | (497)   | (471) |
| Net Cash Used in<br>Investing Activities                | 13501   | (367) | (560)   | (367) |
| Net Cash Generated by (Used in)<br>Financing Activities | 416     | (805) | (1,076) | (766) |
| Cash and Cash Equivalents, End of Period                | 3,529   | 3,406 | 2,729   | 2,982 |

NOTE: Financial amount of 2016 were audited by CPA.



# Thank You!

